



Successfully Leading People: A Cram Course for Supervisors

Successful supervisors everywhere share a secret – they’ve cracked the code. They know that getting results does not depend on managing the process. Success depends on leading the people who report to them. Now you can get the skills you need to lead your group to superior performance at *Successfully Leading People: A Cram Course for Supervisors*.

This intensive two-day seminar is based on the proven human relations principles Dale Carnegie published in his landmark work, *How to Win Friends and Influence People*. Throughout the two days you will not just learn these principles but actually get a chance to apply them by practicing with each other.

When you return to work, you’ll understand what makes your employees tick. More importantly, you’ll know how to use human behavior techniques to inspire, motivate and lead members of your group to set and achieve stretch goals.

Of course, you’ll also cover the basics like planning, organizing and control but the real focus of the program is on building your interpersonal skills. Spend two days with us and learn to gain employee commitment, lead confidently and achieve outstanding results through others.

Learn How To

- Use Dale Carnegie’s Five Drivers to insure your team’s success
- Communicate effectively
- Coach for increased productivity
- Get workers to buy into the organization’s goals
- Turn around poor performers
- Motivate your team to reach its full potential
- Deal with workplace anger and conflict
- Conduct worthwhile performance reviews
- Reduce absenteeism and turnover
- Delegate efficiently
- Win people to your way of thinking
- Run productive meetings
- Use RAVE as a performance-improvement tool
- Employ Dale Carnegie’s nine ways to change behavior without creating resentment

Who Should Attend

Experienced supervisors who want the leadership skills needed to pull their team to the next level. New supervisors who want to make a successful transition into their new roles.