



How to Coach Employees to Peak Performance

You know Anne has it in her to succeed. Your job, as manager, is to coach her to realize her full potential. But who coaches you on how to be a coach? Why not learn from the best – Dale Carnegie Training®? Inspiring people to succeed is not what we do... it is who we are!

Now you can learn to use our proven methods to turn every member of your team into a winner at *How to Coach Employees to Peak Performance*.

This new seminar from Dale Carnegie Training® gives you the skills you need to help each employee become as successful as possible, discover abilities they didn't think

they had and raise the bar on performance. Even problem employees will respond positively to these performance feedback techniques.

As a manager your most productive time to motivate success is in your scheduled one-on-one's or those chance one-on-one's that occur during the day. This is the time when you have an employee's full attention and you can speak openly and candidly. Yet, so many supervisors waste these precious moments in random conversation because they lack the skills to turn these conversations into behavior change opportunities. Learn how to approach these meetings with a coaching agenda that will drive individual, team and corporate success.

Register today for *How to Coach Employees to Peak Performance*.

WHO SHOULD ATTEND

Managers who want to provide employees with the direction, feedback and guidance they need to be successful and to have maximum positive impact on the organization.

LEARN HOW TO

- Use the Dale Carnegie 5 drivers to motivate success
- Create a coaching style that works for you
- Spot coaching opportunities throughout the day
- Uncover hidden strengths on your team
- Develop a coaching agenda that insures productive meetings
- Transform problem employees into assets
- Gain cooperation with an appeal that works every time
- Turn high-maintenance people into high-performing people
- Encourage intelligent risk-taking
- Gain commitment to shared goals
- Help employees raise the bar for themselves
- Guide employees toward maximizing their abilities and then blend these individual talents into a high performance team

For more information or to register, visit us at www.dalecarnegie.com/catalog